



## **SANRAD Certified as Five-Star Vendor - 3 Years in a Row**

**SAN FRANCISCO – March 20, 2006** – SANRAD Incorporated, a leader in developing and delivering intelligent iSCSI SAN solutions, today was recognized by CMP Media's VARBusiness magazine as one of North America's top information-technology (IT) vendors. SANRAD was certified as a Five-Star Partner, acknowledging its commitment and strength of its programs for IT integrators, resellers and consultants.

Of the 250+ vendor-program entries reviewed for the past year, less than 30% of the companies received the coveted five-star rating in the magazine's 12th annual Partner Programs Guide survey. The guide appears in the March 20, 2006 issue of VARBusiness.

"We applaud vendors like SANRAD for demonstrating best practices and for the leadership roles they have achieved within the IT distribution channel," said VARBusiness Editor Lawrence M. Walsh.

"We are extremely proud to be recognized for the third straight year as a Five-Star Partner by VARBusiness," said Laura Padilla, Strategic Alliance Manager at SANRAD. "We work hard to create an environment that is conducive to the success of our company as well as to the highly valued members of our iAlliance Program. By devoting resources and personnel to building and maintaining relationships among our partners, we have been able to reap beneficial returns in a strengthened channel as well as more satisfied end users. We thank VARBusiness for recognizing our endeavors."

### **About VARBusiness Magazine**

For the past 19 years, VARBusiness' strategic resources have been the gateway to the Solution Provider community. VARBusiness provides strategic insight for technology integrators through industry-defining research, in-depth editorial, channel events and innovative Web services, enabling these IT professionals to make educated decisions for their businesses, partnerships and customers. VARBusiness has been the recipient of numerous industry awards for both editorial content and design. Additional information about VARBusiness products, events and services, is available at its Web site, [www.varbusiness.com](http://www.varbusiness.com).

### **About SANRAD**

SANRAD is the leading iSCSI SAN provider, delivering intelligence at the network layer, empowering hundreds of organizations worldwide to effectively access, share and manage storage across standard Ethernet environments. SANRAD delivers a new dimension in the continuity and simple management of vital business information by coupling standard IP connectivity with critical network-based storage services. SANRAD is the only iSCSI SAN company to create open IP-based SANs that enable continuous data protection, virtualization, local and long distance replication and

effective resource provisioning with unbeatable price/performance. SANRAD's U.S. sales, marketing and support offices are located in Silicon Valley/Bay Area, Calif., with research and development and international sales offices in Tel Aviv, Israel. SANRAD is backed by leading venture capital firm Sequoia Capital and is a member of the RAD Group, a family of more than 20 independent companies that together make up one of the largest multi-national revenue producers in networking.

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