

SANRAD DELIVERS DISASTER RECOVERY ASSURANCE TO LARGE FLORIDA DATA CENTER

Open Architecture of SANRAD's V-Switch Enables NWRDC to Cost-Effectively Scale for Current and Future Capacity Needs

MOUNTAIN VIEW, Calif. – January 22, 2008 – SANRAD, Inc., a leading supplier of Storage Area Network (SAN) connectivity and management solutions, today announced Northwest Regional Data Center (NWRDC), Florida's leading computing data center for educational and governmental communities, has deployed six SANRAD V-Switches to manage growing volumes of archived data and protect against loss.

NWRDC provides data security, accessibility and connectivity services to more than 80 Florida-based customers, including K-20 educational facilities, major research universities and local governments. With a growing customer base and increasing amounts of data to protect, NWRDC was facing a mounting disaster recovery risk and dealing with a manual off-site storage process for archive tapes that was cumbersome and difficult to manage.

“With more than 130 terabytes of customer data on archive tapes, and the amount of data under our control continuing to grow, we needed a solution that could be easily managed while delivering cost-effective support for our storage needs – not just today, but long into the future,” said Mikal Haney, software support manager, NWRDC. “The open architecture of the SANRAD V-Switch and its ability to efficiently and automatically move data stood out among other solutions we considered.”

The SANRAD V-Switch is storage-vendor agnostic, which enables NWRDC to select any storage medium or server type that fits its disaster recovery needs. It is a vital component of a business continuity solution designed for NWRDC by LH Computer Services, a Coral Spring, Fla. storage solution provider and value-added reseller. LH Computer Services leveraged the intelligent networking capabilities of the V-Switch to deliver an enterprise-class yet low-cost disaster recovery solution.

The NWRDC solution connects the organization's mainframe system to a pair of SANRAD V-Switches, which transfer data via the Florida Lambda Rail and Southern Light Rail dark fiber networks to a Category 5 hot site in Atlanta. There, NWRDC's data is securely housed and easily recovered in the event of downtime or disaster.

“The SANRAD V-Switch has impressive intelligence to efficiently direct NWRDC's data flow through the entire remote replication process,” said Don Ferreri, a partner with LH Computer Services. “It acts like a sophisticated ‘traffic cop,’ working to ensure that the data is moved exactly when and where it should be. SANRAD also delivered the mandatory high availability required for a major data center environment.”

With the SANRAD V-Switch, NWRDC has been able to simplify storage virtualization and enable high-speed data migration. The V-Switch also offers NWRDC high

availability with automatic failover, failback and multi-pathing for uninterrupted access to data – even during system outages. And, with the V-Switches' open, heterogeneous architecture, NWRDC is poised to support future growth with ease.

About SANRAD

SANRAD transforms the way that enterprises implement and manage storage solutions by providing any physical or virtual server with low-cost, robust SAN connectivity and management. SANRAD delivers intelligent storage networking switches with integrated virtualization, management, and disaster recovery services. SANRAD V-Switch and unique software technology provides open, high-availability solutions optimized for storage consolidation and server virtualization. For more information, please go to <http://www.sanrad.com/>.

About North West Regional Data Center

Based in Tallahassee, Fla., the Northwest Regional Data Center (NWRDC) is the state's leading computing provider in both educational and governmental communities. Having a robust, reliable and secure facility, NWRDC offers superior infrastructure for system support and application hosting, as well as 24 x 7 management support to respond to disasters, ensure uptime, and provide business continuity for our customers. For more information, please visit <http://www.nwrdc.fsu.edu/>.

About LH Computer

LH Computer Services is a reseller and integrator specializing in data storage and protection solutions. Established in 1991, it provides world-class storage solutions to customers by drawing on the best of breed hardware and software from multiple manufacturers. LH Computer Services prides itself on building solid relationships with customers by delivering an invaluable partnership and excellent service before, during and after the sale. Whether the need is networked storage, tiered storage, data lifecycle management, backup/restore, disaster prevention and recovery, compliance or security, LH Computer Services can help. For more information, please visit <http://www.lhcomp.com/>.